

CLIENT RESULTS: Managing Energy After Hours

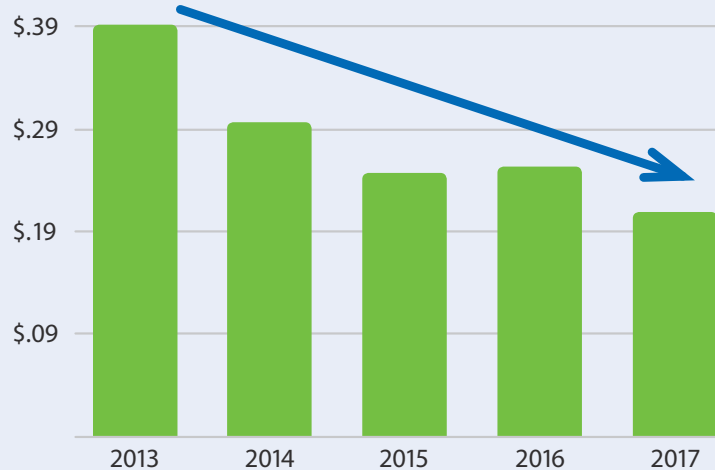
Unoccupied Building Energy Report

	2013/BASELINE	2014	2015	2016	2017
TOTAL SQUARE FEET	3,548,054 sq. ft.	4,037,651 sq. ft.	4,168,668 sq. ft.	4,168,668 sq. ft.	4,168,668 sq. ft.
AVERAGE COST PER SQ. FT.	\$.3856	\$.292	\$.2468	\$.2513	\$.2081
SAVINGS OPPORTUNITY (WASTE)	\$1,368,129	\$1,178,994	\$1,028,827	\$1,047,586	\$867,499
SAVINGS TOTAL	—	\$189,135	\$339,302	\$320,543	\$500,629
% SAVINGS ACHIEVED	0%	13.82%	24.8%	23.43%	36.59%
TOTAL BUILDING DEGREE DAYS	179,665	226,978	232,388	234,390	204,748

Quantified financial performance year over year.

"Percent of Savings Achieved" is calculated based on goals set at the inception of the program. ECC provides field audits to maximize waste reduction.

IMPROVEMENT: Reduction in Energy Waste per Square Foot per Year



Unaccounted energy use per building square foot, portfolio-wide. ECC subtracts sub-metered invoiced electric use and theoretical unoccupied load from after hours electric main meter usage. An estimated rate is used for each building to convert kWh usage to a dollar value.

2017 costs were extrapolated from existing costs. Portfolio totals consider only buildings with readings for that year.



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